



Have you ever wished that you could extend your business hours without adding additional staff? Do you want to build an online presence with your existing business data? Would you like to have an online store with a professional look and feel without recreating the wheel? OrderSavant Web is the solution you've been waiting for to launch your site in a matter of days. Created with the distributor's customers in mind, this affordable web solution is designed to make the process of searching for items and building an order fast and simple.

Low Cost of Ownership

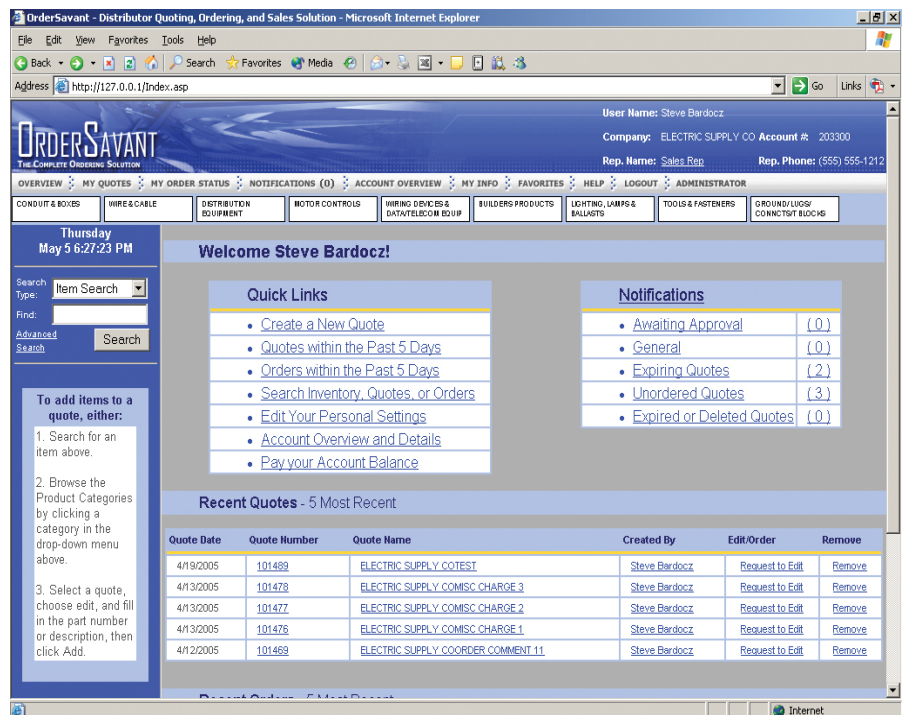
Before OrderSavant Web, a distributor had to pay someone on-staff or an expensive consultant to build a website from scratch in order to add an online store front. In addition, the distributor would have to continuously spend hours upon hours updating content to synchronize pricing and inventory quantities. Then, when orders would come in from customers, they would have to reenter the order from their e-mail into their business system. OrderSavant Web changes all of this.

Now with OrderSavant Web, distributors can take advantage of leveraging existing content and business system data. This allows them to use the data in OrderSavant standalone or currently held captive by systems like Activant's Array™.

Empower Customers to Locate Items Easily, Review Invoices, and Get Proof of Delivery

Finding items has never been easier for contractors and OEM's using the advanced searching capabilities, their part numbers, user-defined favorite items list, or through navigating the distributor-defined menu system.

By implementing OrderSavant Web, distributors can seamlessly allow customers to create quotations, submit orders, check invoices, review proof of delivery, and look up price and availability around the clock.



The screenshot shows the OrderSavant web application interface. The user is logged in as Steve Bardocz, a Sales Rep for Electric Supply Co. The interface includes a navigation menu with categories like CONDUIT & BOXES, WIRES & CABLE, DISTRIBUTION EQUIPMENT, MOTOR CONTROLS, WIRING DEVICES & DATATELECOM EQUIP, BUILDERS PRODUCTS, LIGHTING, LAMPS & BALLASTS, TOOLS & FASTENERS, and GROUND/LUGS/CONNECTING BLOCKS. The main content area displays a "Welcome Steve Bardocz!" message, a "Quick Links" section with links like "Create a New Quote" and "Search Inventory, Quotes, or Orders", and a "Notifications" section with items like "Awaiting Approval" and "Expired or Deleted Quotes". Below these is a "Recent Quotes - 5 Most Recent" table.

Quote Date	Quote Number	Quote Name	Created By	Edit/Order	Remove
4/19/2005	101469	ELECTRIC SUPPLY COTEST	Steve Bardocz	Request to Edit	Remove
4/13/2005	101478	ELECTRIC SUPPLY COMISC CHARGE 3	Steve Bardocz	Request to Edit	Remove
4/13/2005	101477	ELECTRIC SUPPLY COMISC CHARGE 2	Steve Bardocz	Request to Edit	Remove
4/13/2005	101476	ELECTRIC SUPPLY COMISC CHARGE 1	Steve Bardocz	Request to Edit	Remove
4/12/2005	101469	ELECTRIC SUPPLY COORDER COMMENT 11	Steve Bardocz	Request to Edit	Remove

Feature	Description
Activant Array Support	Interfaces with Array to get real-time pricing and availability.
Real-time Price and Availability	Allows your customers to obtain their cost and current inventory levels at all warehouses 24 hours a day.
Review Order Status and Invoices	Find order status and review/print orders and invoices.
Proof of Delivery	Using Savance's Signature Capture or Document Management, you can allow customers to download PODs.
Create Quotes and Submit Orders	Use the power of the Internet to enable your customer to create quotes and submit orders to their salesperson.
Fuzzy search similar to Google™	Allows your customers to type in free form text such as "1/2" galvanized conduit" and pull up items that closely match.
Custom defined colors and logo	Match your current online presence by defining colors and uploading your logo to maintain consistency.
Menu Drill-Down	Custom-defined menu builder allows customers to find products easier. Start with i2service tracer menus or build them from scratch.
Picture and PDF Imports	Import pictures and specifications sheets from i2service or manufacturer disks.
Notifications	Facilitate communications between customers and sales staff through a built in notification engine.
Order Approval Process	Allows certain accounts or orders to be configured so that an approval is required before an order is placed. This would require an authorized customer to log in and approve the order before the order is committed and shipped.
Customer Loaded Part Numbers	Customers can cross-reference their part numbers to your part numbers. This enables your sales staff and the customer to search by the customer's part number rather than by the distributor's or the manufacturer's part number.
Favorite Items	Customers may add items that they frequently order to a favorites list to facilitate future orders. Items can be added just by clicking a checkbox during product browsing or directly after checkout from the items they ordered.
Lost Order Reason Capture	Allows your customers to non-obtrusively enter reasons why certain quotes were not turned into orders. This can help you better understand why you did not win the business.
Account Management	Review current Sales Representatives, sales statistics, current balance, available credit, ship tos, and payment methods

