

OrderSavant App



Improve on What Already Works

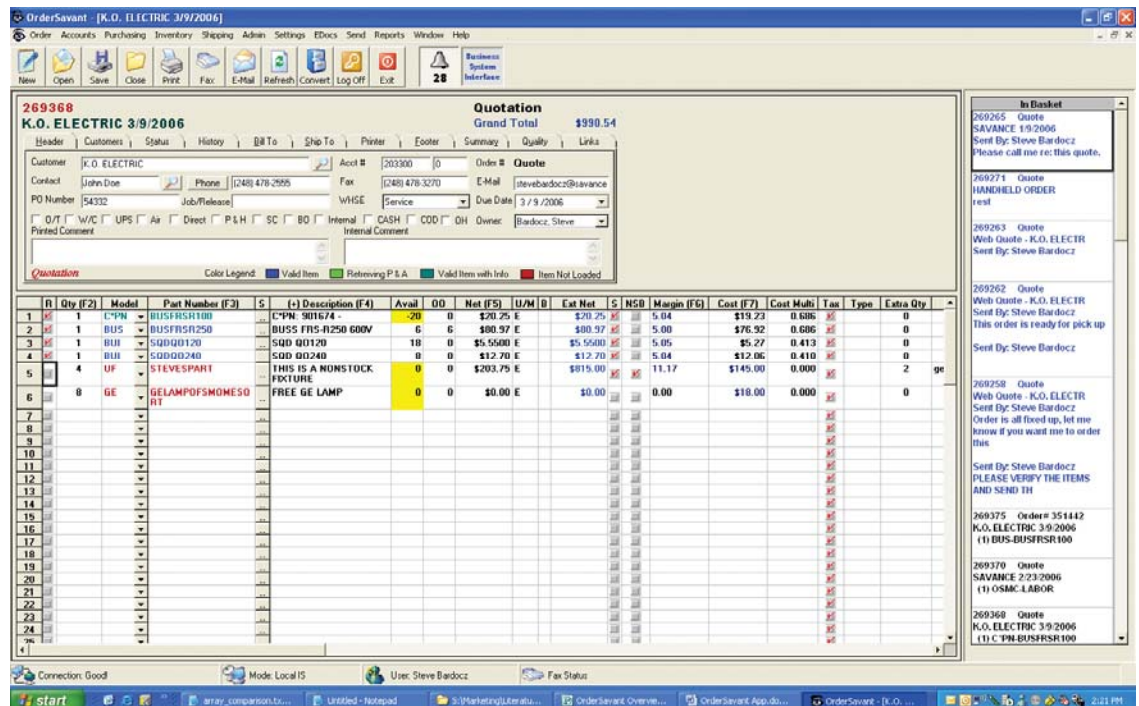
Have you invested years in building the heart of your organization? Can you really afford to replace your investment with a solution that may or may not improve your situation? Would you like your business system to give you a competitive edge but are afraid to replace years of infrastructure and stability. The solution is OrderSavant.

What is OrderSavant?

OrderSavant is a powerful and integrated order processing system that interfaces with existing business systems like Activant's Array™. Ideal for inside, outside, and counter sales as well as managers, OrderSavant has been optimized to improve efficiency, increase margins, and boost sales. We designed the product around the quoting and ordering process rather than adapting the process to the solution.

What Does OrderSavant Give Me That I Don't Already Have?

The list is long, but there are a few major features that stand out above the others. First, OrderSavant gives you a common quote system accessible by everyone allowing staff to provide a consistent, professional quote that may be e-mailed, faxed, printed, or viewed on your web storefront (requires OrderSavant Web). It also provides the ability to save contact information and select that contact information when entering a quote/order or RFQ/PO. You no longer have to ask your customer every time they call for their phone, fax, or e-mail – plus you can leverage this list for promotions or seminars. One of the most revered features is the ability to copy and paste entire spreadsheets. This allows a large quote or order to be completed in a matter of minutes instead of hours or even days.



<http://www.savance.com>
877-SAVANCE

See Reverse

Feature	Description
Activant Array Support	Interfaces with Array to get real-time pricing and availability and convert quotes to orders. Accounts, Inventory, Orders, Invoices, etc. are synchronized nightly.
Windows Architecture and Robust Backend (SQL Server Database)	Point-and-click and pull-down menus along with advanced searching capabilities. No need to memorize text commands.
Powerful Add-ons	Fully-automated document management system (eDocSavant), customer storefront (OrderSavant Web), Mobile Tool (OrderSavant Mobile), Inventory Management Tool (CycleCountSavant), Contract and Inventory update tools (import from Excel or text, compare, and send to business system), bar-coded Label Creation (custom shipping labels, whole-house labels, showroom and inventory labels), and an EDI pre-processor.
Flexible Interface	Enter information in any order you want. Non-stocks do not have to be built until ordered. Do not need mfg. prefix or CAPS lock. Select vendors and warehouses by name instead of code.
Fax, E-mail, Print, and Export	Send a quote/order or RFQ/PO via fax, e-mail, directly to the printer, or export it to various formats such as Excel or HTML.
Margin Manager	Adjust margin or multipliers by line #, line range, manufacturer, or any combination.
Pricing History	Automatically display pricing history for both quotes AND orders for that item and account.
Reminders and Send To	Send Quotes/Orders and RFQ/POs to co-workers or set a reminder for yourself to improve follow up.
Warning Manager	Warn or prohibit during printing, faxing, e-mailing, or order conversion for low margins or other configurable attributes.
Contact Management and CRM Integration	Save and bring up contact information such as name, phone, fax, extension, title, and e-mail. You can also share information bi-directionally with programs such as Goldmine™ or ACT™
Lost Order Reason Capture	Capture reasons why certain quotes were not turned into orders to help better understand why you did not win the business.
Reporting	On-demand and automatically delivered reports such as quote and order summaries and lost sales with associated reasons.
RFQ Support	Create RFQs for vendors from customer quotes. Bring up vendor and contact information without having to look it up.
Barcode Support	Scan items directly into OrderSavant making the counter more productive.

